

Business Aims

Implement and configure Ariba Sourcing Platform to support localised mining processes and fast track end user adoption.

- Run a couple of key sourcing events
- Realise savings in order to realise benefits case
- End User training to ensure self-sufficiency in utilising Ariba Sourcing Tools.

Our approach

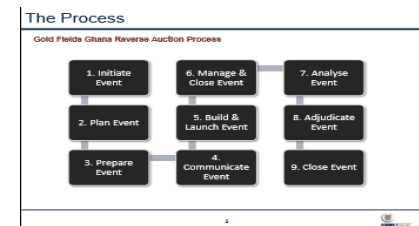
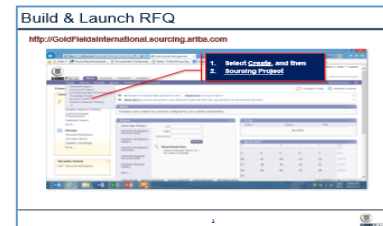
- ✓ Process Alignment
- ✓ Internal Training
- ✓ External Training
- ✓ Event Preparation, Execution and Support
- ✓ Six Events
 - Stationery
 - Metal Plates & Steel
 - Welding Accessories
 - V Belts
 - Hardware & Tools
 - Nuts & Bolts

Benefits

- ✓ Supplier trained = 62
- ✓ Line Items = 1137
- ✓ Estimated Savings 52% on Baseline
- ✓ Six Events (Estimated Savings)
 - Stationery (39%)
 - Metal Plates & Steel (49%)
 - Welding Accessories (51%)
 - V Belts (49%)
 - Hardware & Tools (82%)
 - Nuts & Bolts (44%)

No	Process Step	WIC 17 March	WIC 24 March	WIC 31 March	WIC 7 April	WIC 14 April
1.	Initiate Event • Understand the Spend Category • Understand the Supplier Landscape					
2.	Plan Event • Complete the Master Data Sheet • Upload Master Data Sheet					
3.	Prepare Event • Prepare the Invite Letter • Prepare the 'How to Guide'					
4.	Communicate Event • Submit Bidder Pack to Suppliers • Monitor Supplier Responses					
5.	Build & Launch Event • Build Event • Submit for Approval					
6.	Manage & Close Event • Internal Management & Support • External Management & Support					
7.	Analyse Event • Generate Event Report • Conduct Analysis					
8.	Adjudicate Event • Complete the Adjudication Sheets • Submit to Tender Review Committee					
9.	Close Event					

Commodity	# of Requests	# of Line Items	Base Price (GHC)	Best Price Achieved (GHC)	Project Savings (GHC)	Project Savings %
Stationery	7	135	295 787,37	180 136, 74	115 650, 63	39%
Metal Plates & Steel	14	361	1 304 183,94	1 333 301,77	1 135 846,76	49%
Welding Accessories	22	118	1 627 075,56	1 456 405,35	1 490 950,90	51%
V Belts	11	362	155 832,19	165 239,29	161 935,82	49%
Hardware & Tools	56	355	2 494 784,31	1 046 104,57	8 821 901,63	82%
Nuts & Bolts	20	206	541 300,38	510 730,39	600 385,15	44%
(Unique Suppliers)	(62)	1137	6 399 061,75	4 552 578,10	9 144 406, 89	52%



“Working with The Supply Chain Partnership has enabled us to generate significant savings out of our Ariba investment.” Ghana Mine, Head of Supply Chain